



**B.Com. (Semester – VI) Examination, April/May 2019**  
**ENTREPRENEURSHIP DEVELOPMENT – II**

Duration : 2 Hours

Total Marks : 80

**Instructions :** 1) **All** questions are **compulsory**, however **internal choice** is available.

2) Answer sub-questions in Question No. 1 and Question No. 2 in **not** more than 100 words **each**.

3) Answer Question No. 3 to Question No. 6 **each** in **not** more than **400** words.

4) Figures to the **right** indicate **maximum** marks allotted to the questions/sub-questions.

5) Paper carries maximum of **80** marks.

1. Answer **any four** of the following :

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- i) Importance of material management.
- ii) Types of manpower requirements for MSME.
- iii) Functions of economic development corporation.
- iv) Classification of SSI based on investment in Plant and Machinery.
- v) Factors determining selection of a product.
- vi) Functions of Goa Handicrafts Rural and Small Scale Industries Development Corporation (GHRSSIDC).

2. Answer **any four** of the following :

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- i) Social responsibilities of an entrepreneur towards environment.
- ii) Argument for Corporate Social Responsibilities.
- iii) Causes of Industrial Sickness.
- iv) Measures of Industrial Sickness.
- v) Need for incentives.
- vi) Seed capital assistance scheme.





3. i) Explain in detail the steps of setting up of a Small Scale Unit. 12
- OR
- ii) Explain the factors determining the selection of forms of Business Organization. 12
4. i) What is a Channel of Distribution ? Explain the factors affecting the choice of channels. 12
- OR
- ii) Explain the sources and management of Working capital. 12
5. i) Explain the functions of Goa Industrial Development Corporation. 12
- OR
- ii) Explain the functions of Entrepreneurship Development Institute of India (E.D.I.) 12
6. i) What is Industrial Sickness ? Explain the various effects of Industrial Sickness. 12
- OR
- ii) Explain the incentives and subsidies offered by Government of Goa to an Entrepreneur. 12
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