

**CARMEL COLLEGE OF ARTS, SCIENCE & COMMERCE FOR WOMEN,
NUVEM- GOA**

SEMESTER END REPEAT EXAMINATION, AUGUST 2020

**Semester: VI Course name & Code: THEORIES OF PERSONALITY (Paper – XV)
Total marks: 30 Date: 10/08/2020 Duration: 2 hours Total No. of pages: 01**

Instructions: 1) All questions are compulsory.
2) Figures to the **right** indicate **full** marks.

I. Answer any five of the following in about 150 words.

5 x 2 =10

1. Explain self-report personality tests with an example.
2. What role do genetic and learning factors play in personality?
3. Define the id, the ego, and the superego. How are they interrelated?
4. How does the personal unconscious differ from the collective unconscious?
5. Define surface traits and source traits. Give examples of each.
6. According to Kohut, what is transmuting internalization?
7. What is Kelly's definition of the term construct? Why must constructs be dichotomous?
8. What does Bandura mean by self-efficacy? Give an example of how we can use self-efficacy.

II. Answer any four of the following in about 350 words.

4 x 5=20

1. Do people with different personalities use social media in different ways? Explain.
2. Describe how each of the following defense mechanisms protects us against anxiety: reaction formation, projection, sublimation.
3. According to Adler, what are the advantages and disadvantages of being an only child?
4. What are the characteristics of the fully functioning person? Can we say that a fully functioning person is self-actualized?
5. Which reinforcement schedule applies to the person who sells computer software on commission? Which schedule applies to the child who is allowed to have an ice-cream cone for good behavior only occasionally?
6. Give examples of how internal locus-of-control people behave differently from external locus-of control people.