

B.A. (Semester – VI) Examination, April/May 2017
PSYCHOLOGY (Paper – XV) (New Course)
Personality Theories

Duration : 2 Hours

Total Marks : 80

Instructions : i) **All questions are compulsory, however internal choice is available.**

ii) **Answer questions 1 and 2 in about 100 words.**

iii) **Answer questions 3 to 6 in about 400 words.**

iv) **Figures to the right indicate maximum marks.**

1. Answer **any four** of the following questions : 16
 - a) Examine the difference between formal theories and personal theories.
 - b) Discuss the clinical method of research in the study of personality.
 - c) Discuss Adler's four styles of life.
 - d) According to Karen Horney what is basic anxiety and how does it originate.
 - e) Write a note on Person in personality.
 - f) Write a note on the inferiority complex by Adler.
2. Answer **any four** of the following questions : 16
 - a) Discuss any two questions about human nature.
 - b) Briefly discuss the hierarchy of needs as put forth by Maslow.
 - c) Discuss common traits and unique traits as proposed by Cattell.
 - d) Discuss the concept of self-reinforcement as proposed by Bandura.
 - e) Explain Erikson's psychosocial stage of identity crises.
 - f) Explain internal versus external locus of control of reinforcement as put forth by Rotters.
3. a) Discuss the functions of psychic energy and the various psychological types and as proposed by Jung. 12

OR

- b) Discuss the various defence mechanisms proposed by Freud and explain how we use them to protect ourselves against anxiety. 12



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4. a) Discuss the dimensions of personality according to Eysenck. 12
- OR
- b) Discuss Allport's personality traits and state the relationship between personality and motivation. 12
5. a) Discuss the characteristics of self actualizers as proposed by Maslow. 12
- OR
- b) Discuss the concept of self according to Carl Rogers and the tendency of the self towards actualization. 12
6. a) Discuss the applications of operant conditioning. 12
- OR
- b) Discuss the behaviour modification techniques that are used to deal with phobias and anxiety. 12